



CRE
ANALYST

5 Traits

that differentiate early-career professionals



CRE
ANALYST

Where do you live?

Large cities



~~Small cities~~





CRE
ANALYST

Networking approach

**“If I get exposure
over a reasonable
period of time, I’ll
get a fair shot.”**

~~**“If I just meet [],
I’ll get lucky.”**~~





CRE
ANALYST

Value orientation

**“How can I add
value?”**

**~~“What will this job
do for me?”~~**



CRE
ANALYST

Currency

Skills

Knowledge

Valuation, ARGUS,
leases, contracts,
joint ventures, etc.



CRE
ANALYST

Key motivations

**Long-term comp
and autonomy**

**~~Near-term comp~~
and title**



CRE
ANALYST

*People change directions
(good and bad)*





CRE
ANALYST

If you want to **level up with key
real estate skills, join an info
session or send us a message.**